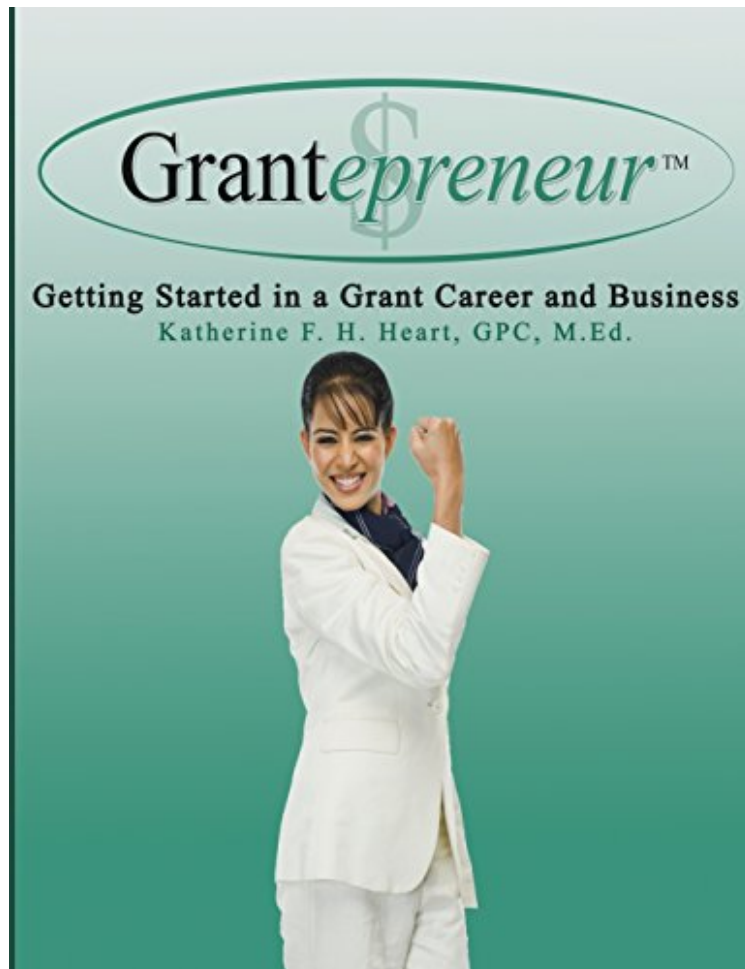


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Grantpreneur: Getting Started in a Grant Career and Business

Katherine F H Heart

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Katherine F H Heart : Grantpreneur: Getting Started in a Grant Career and Business before purchasing it in order to gage whether or not it would be worth my time, and all praised Grantpreneur: Getting Started in a Grant Career and Business:

Katherine Heart's definition of a "Grantpreneur™" is "an individual who applies both grant competency and entrepreneurial skills to advance their cause, community and career or business." By definition, grants include the concept of benefit to the public and society. In myself and colleagues, I've observed that caring and passionate people with various skills and prior experiences are drawn (accidentally or on purpose) to develop their grant seeking abilities in order to bring much-needed funding for programs and services that help others. The Grantpreneur™ career and business model takes the purpose of grants into consideration through social enterprise and community-oriented

business concepts, and does not promote incompatible big business practices. It will help you to explore whether the grant career path is right for you, but doesn't guarantee success. If you decide to move forward, you will find additional information, tips and tools online at www.grantpreneur.com.

"Grantpreneur is a new and refreshingly encouraging book, a must buy for anyone who has dreamed of getting started in a grant career and business! The author, a highly regarded colleague and leader in the grants industry, has written a book that drills down to Basic Grants 101 information, incorporating how we can discover our cause and provide grant services in our communities. There are so many relevant pointers and resources, that I wholeheartedly recommend this book for anyone considering becoming a grant consultant, and for educators teaching others about grants and how to make your way in the industry. I especially liked the chapter on Making Meaning and Money as a Grant Professional. Grantpreneur will be a recommended reference for my online students because it fully answers all of the questions that I'm asked on a daily basis. Bravo and gratitude to Katherine for writing this book and guiding the way!" Dr. Beverly A. Browning, CSPF Author of *Grant Writing for Dummies* and *Perfect Phrases for Writing Grant Proposals* Online Instructor, Workshop Presenter, Coach Motivational Speaker at <http://bevbrowning.com/> *** "Grantpreneur is a unique book that I will reference for many years to come. When individuals ask me about getting involved in the world of philanthropy, this is undoubtedly the number one resource I will recommend. Well written. Easy to follow. And so very, very practical." Cynthia M. Adams, CEO, GrantStation.com, Inc. Member Women in Philanthropy About the Author Katherine F.H. Heart, GPC, M.Ed., President of Heart Resources, LLC, received her Master of Education degree from the University of Pittsburgh in 1984. A graduate course in Grant Writing and Fundraising launched her into a lifetime of dedicated service to the nonprofit sector. Katherine developed, marketed and managed nonprofit fitness, health promotion and mental health training programs for 15 years. She was a certified advocate and training manager at two leading victim services agencies. She published creative non-fiction articles and in her late forties, Katherine became a technical writer and product development manager for a psychology consulting firm. She has completed more than 200 hours of continuing education in technical writing, grant research, grant proposal writing, and budgeting with leading national trainers such as The Grantsmanship Center Inc., the Foundation Center of New York, and grant author Dr. Beverly Browning. Katherine founded Heart Resources, LLC in 2005. Her company provides grant services to improve quality of life in Western Pennsylvania (See www.heartresources.net). Katherine is a member of the Grant Professionals Association (GPA), and was Founding President of the GPA-Western Pennsylvania Chapter. Katherine has earned the Grant Professional Certified (GPC) credential from the Grant Professional Certification Institute and was the first person to be recognized as a GPA Approved Trainer. Grantpreneur™ is her second book