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# Grant Writing Revealed: 25 Experts Share Their Art, Science, Secrets

Jana Jane Hexter

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## Grant Writing Revealed

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1 of 1 people found the following review helpful. You WILL learn something you can do to improveBy brasil8aI have been in the field 15 years, and have been reading articles by many of those experts interviewed by Ms. Hexter. I

bought this book after taking the author's "self-assessment quiz" that she developed for this project. The quiz in itself will get seasoned writers reconsidering the unthinking routines we get into. This is a comprehensive dissection of the components of successful grantwriting--and an opportunity for any grantwriter to see clearly next steps for his/her own improvement. And it's done with stories--a very enjoyable read. It was not a fast read, because I had to stop and think so often. 0 of 0 people found the following review helpful. Supplemental resource By Kathryn Wood Interesting supplement to your grant writing resource library. It's a collection of tips/discussion of issues from the perspective of successful grant writers. I would not rely on it as your sole text though. If you want to be a good grant writer, this is a supplement not a main course 0 of 0 people found the following review helpful. For Professionals as well as Beginners By Mary Ann Payne Jana Jane has chosen recognized grant professionals and woven together a most readable book about all phases of grant development. As someone with over 25 years in the profession, I applaud her for distilling the wisdom of our field.

This book contains the wisdom of 25 top grant writers who collectively raised \$1.7 billion dollars during their careers, with over 400 years of combined writing experience on more than 24,000 grant proposals. In interviews with the author, they generously shared what they do, what they don't do, and how they operate to consistently win. The author identifies 24 key elements that the experts use for successful grant development for non-profits. It's written for experienced non-profit professionals at a Grantwriting 401 level. Use this easy-to-read gem to refine your skills so that grant development becomes more fun, easy, and rewarding. The book is available on a gift basis through the author's website [www.grantwritingrevealed.com](http://www.grantwritingrevealed.com) This book is a must have for your grants library! This book will allow you to glean the tips from the best of the best. Jane Hexter has done an excellent job of compiling a wealth of invaluable information from the top experts in the grants industry. -- Gail Vertz, GPC , CEO, Grant Professionals Association This book is the Open Sesame of grant writing's hidden little secrets to successful proposals. Jana Hexter has unlocked the door to show how grant writing is an art form and a science. She reveals the secrets of writing with honesty and integrity. She shares home-spun personal anecdotes and her humor to get the points across and to help us remember them. --Donald A. Griesmann, ret'd clergy lawyer, virtual volunteer with grant announcements via Twitter (@dgriesmann) In this thought-provoking book, Jana beautifully expresses the humanity and spirituality of grantwriting. It is not a checklist of steps to follow but a call for deeper relatedness. Jana has a knack for making the interviewees come alive, so in the end it doesn't feel like you've just read a "how-to" book so much as it feels like you have been sitting in a room with this group of fundraising veterans listening to them share their secrets. -- Lynne Twist, author of *The Soul of Money*, Founder and President of the Soul of Money Institute A big shout out to Jana for writing a book filled with wisdom and compassion and given to us with a deep spirit of generosity. -- Jeff Furman, Trustee, Ben Jerry's Foundation

About the Author Jana Jane Hexter, GPC, President of Grants Champion, has written well over 150 successful proposals and raised more than \$28 million for her clients in the last few years alone. Her clients include school districts, higher education institutions, and human service agencies throughout the U.S.. Born and raised in England, she graduated from Cornell University where she was a Ford Foundation Clusters Scholar. She is a captivating teacher. She has spoken at the Grant Professionals Association and AFP National Conferences. Her Presentation on Presentation at the National GPA conference was given the highest ranking by conference attendees. She has taught at New York University's George H. Heyman Jr. Center for Philanthropy and Fundraising. She served on the National Board of Grant Professionals Association and is a former chapter board member of the Association of Fundraising Professionals Finger Lakes. She also served as a Subject Matter Expert for the Grant Professionals Certification Institute (GPCI) to develop the Grant Professionals Certificate exam. In addition, she has served on peer review panels for New York State and the United States Department of Education. Jana is also a medium and channels with the spirit world. She leads spiritual circles as another form of healing work. She is exploring ways of integrating her vocational and spiritual gifts. She lives in Ithaca, NY, and loves to hike in the beautiful state parks near her home and swim in the lakes during summer, and whiz down ski slopes a little too fast in winter. Best of all, she likes to hang out with her two kids and black lab a little dark chocolate and purpose-filled work makes it all the sweeter. You may contact her through [www.grantschampion.com](http://www.grantschampion.com)