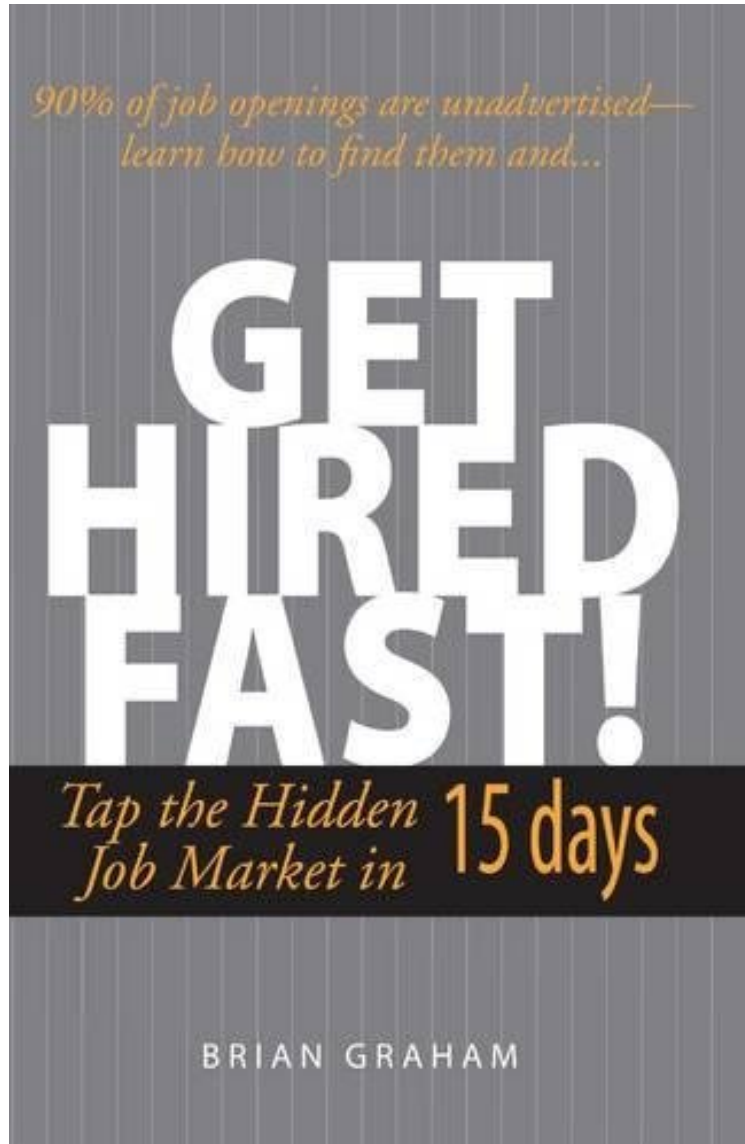


(Download) Get Hired Fast! Tap the Hidden Job Market in 15 Days

## Get Hired Fast! Tap the Hidden Job Market in 15 Days

Brian Graham

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**Brian Graham : Get Hired Fast! Tap the Hidden Job Market in 15 Days** before purchasing it in order to gage whether or not it would be worth my time, and all praised Get Hired Fast! Tap the Hidden Job Market in 15 Days:

0 of 0 people found the following review helpful. Five StarsBy AnaGood read!2 of 3 people found the following review helpful. Did not really work for me much either....By AugustsumThe book seems to be interesting at first. However, it does not portray what is going on today. The author instructs people to pick 150 contacts within the local job market and contact all of them. Where am I going to get 150 contacts or job openings? There are only few jobs

openings even in my big city that I would be interested to explore. Then, who am I going to contact? Many organizations do a wonderful job at hiding those human resource managers' names and other contact info. When I tried to find out, they were not giving out their names or their contact information. The internet has not been helpful in that regard either. Overall, the strategies described in this book are not bad at all. However, the times are now different from what they were in 2005 (the date of its publication). If you can, employ those strategies. However, you will find there is not much to employ. Look elsewhere for the answers...0 of 0 people found the following review helpful. Fantastically Helpful!!By CustomerVery helpful in preparing to submit my resume to prospective employers. Realistic view of expectations in today's job market...

The Job Search Technique Most Recommended by Top Career CounselorsYou lost your job six months ago. You've emailed 90 resumes. You've scoured the job boards and the help wanted ads. You've called recruiters, old bosses, former coworkers...but nothing. You're scared. You're beginning to think there are no jobs out there. But there ARE jobs. And you can get one of them--if you're willing to try the job search technique that most people are too timid to try.If you're one of 9 million Americans looking for a job, you don't want to go 12 to 24 months without a job offer (as many do). The trick is to tap into the hidden job market--where 90 percent of the jobs really are!Get Hired FAST! shows you how to use a direct-calling strategy that will generate at least three interviews in three weeks. It gives you a 15-day Action Plan, complete with charts, scripts, and other tools that will enable you to use the direct-calling technique like a professional.This no-holds-barred book also includes insider advice on how to ace the interview once your calling strategy pays off, negotiate the best offer, and keep the job once you get it.Get Hired FAST! shows you where and how to identify key contacts in target companies, how to uncover crucial data about target companies, how to script calls to hiring managers in advance--and handle any scenario, from voicemail to conversations with contacts' staffers.

About the AuthorBrian Graham is the founder and managing partner of Brian Graham Company, a search firm based in San Diego, CA. He has held contract recruiting roles for clients in the oil, telecommunications, and technology sectors and corporate-level recruiting management positions with ADP, Sequent Computer Systems (now part of IBM), and Spring Corporation. Mr. Graham has more than a decade of experience in staffing on a corporate or independent basis and has managed recruiting teams. In addition, he has conducted management courses on Interview Skills Training and Behavioral Interviewing and is an AIRS (Advanced Internet Recruiting Strategies) alumnus. He lives in San Diego, CA.