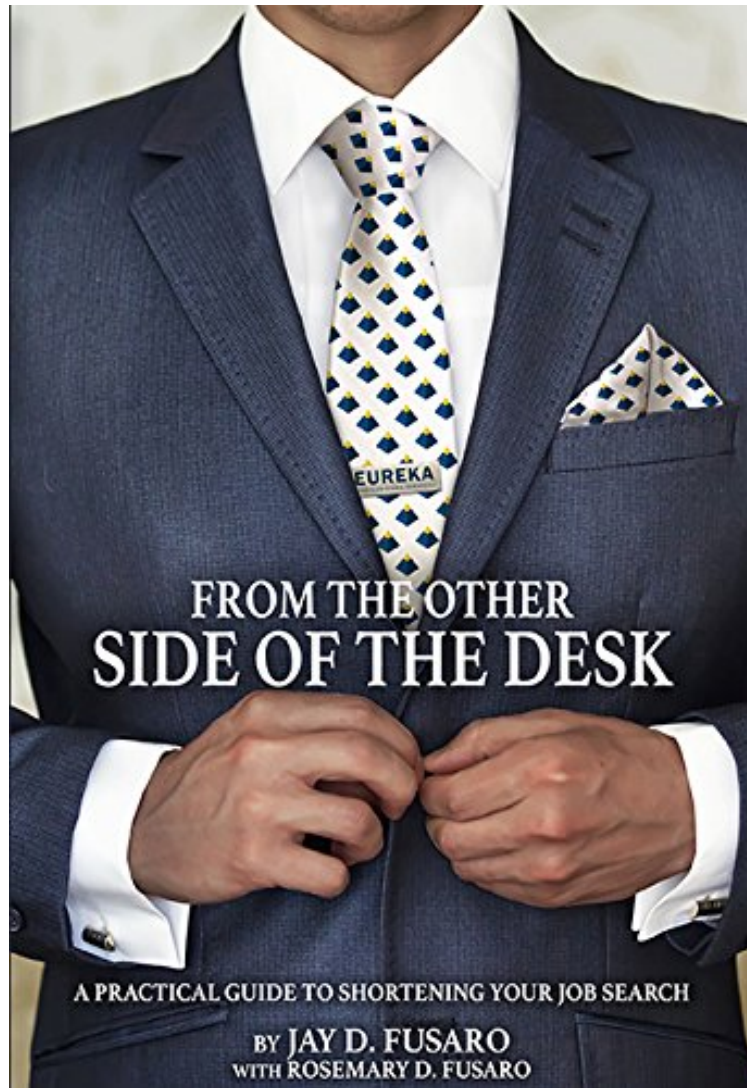


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From the Other Side of the Desk: A Practical Guide to Shortening Your Job Search

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Jay D. Fusaro, Rosemary D. Fusaro : From the Other Side of the Desk: A Practical Guide to Shortening Your Job Search before purchasing it in order to gauge whether or not it would be worth my time, and all praised From the Other Side of the Desk: A Practical Guide to Shortening Your Job Search:

2 of 2 people found the following review helpful. The Best Do It Yourself Guide I've Seen for Job Seekers By Bob SI bought this for my nephew who always seeks my advice as I knew he was planning a job change. I read it the night it arrived before forwarding it to him and realized I was helping him much more with this one book that I could with a

month of my time. It has all he needs to self-manage his impending job search, from working local networks to interviewing. Fusaro's experience is multifaceted and he combines his experience as former interviewer, then job seeker, and now job counselor to cover all the bases. This book walks you through the process from targeting employers to writing well designed letters, bios, and resumes, to planning what you'll speak about and how long is enough. It provides knowledge and advice on self discipline to avoid overdoing anything. If me nephew needs me this time, I'll be surprised.0 of 0 people found the following review helpful. Great Read for Career Focused Professionals!By Customer"From The Other Side of the Desk" is a spectacular read for anyone at any point in their career who may or may not be transitioning career paths. Whether you are looking for professional insight regarding networking, interviewing, negotiating job offers or resume pointers this book is the perfect read. I personally picked up this book shortly after transitioning jobs as an educational read and learned entirely more than I ever expected. In fact, I continuously marked pages for my own personal reference which later helped me polish off my resume. Jays professional experience coupled with his profound ability to educate is quickly grasped by his audience. I would consider Jay a master business technician who knows the tricks of the trade for landing the job. As mentioned early in his book, his client success rate averages 65% vs. the industry average of 25% which is truly remarkable! I will most definitely reference this book for the remainder of my career and I highly recommend it for anyone who is career focused or looking for an edge over their peers.2 of 2 people found the following review helpful. Essential ReadingBy ScarlettI bought Jay Fusaro's book in the middle of my job search. I read it in one sitting, and the next day completely upgraded my search strategy and approach, information and tools. Finally, a clear and concise guide to what I need to know and do to efficiently land my next job. My background and experience is there, but now, with Jay's information and expert advice, I'm more confident than ever and ready to go in to the next all important interview. From the Other Side of the Desk is essential reading for everyone, at any stage of a job search.

If you're in the market for a new job, you're probably also in the market for some sage advice on how to polish up your skills and differentiate yourself from the competition. From the Other Side of the Desk: A Practical Guide to Shortening Your Job Search by longtime hiring manager-turned-career coach Jay D. Fusaro tells readers the tough but inspiring truth: job offers are hard to get, but with carefully crafted tools and a whole lot of preparation, everyone can learn the skills they need to get a new job, and in less time than it usually takes. Jay's comprehensive advice applies to new college grads, displaced workers, veterans as well as CEOs, people wanting to move up in their current company, and those who wish to apply for their dream job in a brand new field. From the personal introduction to the playbook, from the bio to the resume, from the interview to the offer, this book conveys the essential skills, tools, and techniques required to land the opportunity you seek.

About the AuthorJay Fusaro is the principal and founder of Eureka Professional Services where he provides his clients with the skills and techniques necessary to conduct efficient and effective job searches. Jay is a CPA in Texas and a graduate of Northeastern University in Boston, Massachusetts. He earned a Business Coaching Certificate from the Learning Resources Network in partnership with Southern Methodist University. Rosemary Fusaro was a Dallas banker for more than 25 years. She holds a BA from Douglass College at Rutgers University-New Brunswick and an MBA from the NYU Stern School of Business.