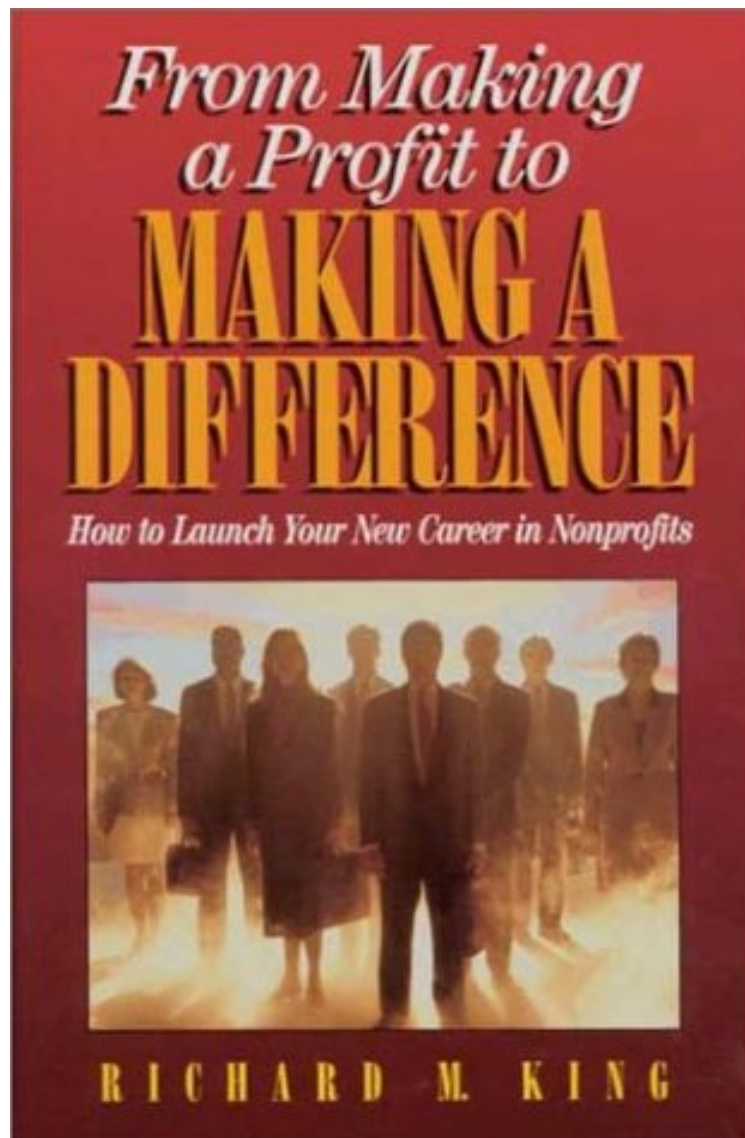


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## From Making a Profit to Making a Difference: Careers in Non-Profits for Business Professionals

*Richard M. King*

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**Richard M. King : From Making a Profit to Making a Difference: Careers in Non-Profits for Business Professionals** before purchasing it in order to gage whether or not it would be worth my time, and all praised From Making a Profit to Making a Difference: Careers in Non-Profits for Business Professionals:

0 of 0 people found the following review helpful. An Informative BoonBy William K. SmithwickA good book for anyone just entering the nonprofit sector or those considering doing so.14 of 14 people found the following review helpful. Love Your Job Love Your LifeBy Rebecca of Richard M. King has written a beautiful book about finding your life's purpose by working for a nonprofit organization or charity. From Making a Profit to Making a Difference is a step-by-step guide that leads the way through challenging transitions from a profit-oriented world to a people-focused world of nonprofit organizations. He shows you how to write an effective resume when applying for a nonprofit job and explains "strategic volunteerism."Chapters:1. Assimilating Into the Nonprofit Culture2. Transferring Business Skills to the Nonprofit Sector3. Classifying Your Nonprofit Interest4. Strategic Volunteerism5. Networking in the Nonprofit Sector6. Resumes and Cover Letters for Nonprofit Jobs7. Compensation in the Nonprofit Sector8. Directory of Nonprofit Recruiters9. Professional Fund Raising Consulting Firms10. Selected Professional Associations11. Sources of Philanthropic Information12. Resource CollectionThe author mainly wrote this book for business professionals who have been considering a new career in the nonprofit sector. The following may be of interest if you are considering a job change:Identifying Your Transferable SkillsThe broad scope of activities the nonprofit sector offers - lists of charitable purposes and causesQuestioners to determine your main interests - this helps you identify the type of nonprofit organization that interests youIf you have a desire to make a difference in the world, this book will encourage you to make the transition and enter a world where you start to enjoy your life and you actually love your job. If you are interested in volunteering, Richard M. King also offers quite a few chapters to help you determine your main interests.You may also enjoy:Non-Profits Education Job Finder by Daniel LauberInternational Job Finder by Daniel Lauber~The Rebecca Review0 of 0 people found the following review helpful. On target adviceBy CustomerHaving worked in nonprofits for many years, I found this book on target. I'd like to see a new edition pick up where this left off.

Unprecedented numbers of entry-level workers to CEOs are racing to join the 10 million Americans working for nonprofits. Applying 30 years experience in non-profit recruitment and management, King reveals the inside secrets for switching to non-profits: strategic volunteerism, building a non-profit contacts network, gaining credibility in a non-profit community, learning how non -profit leaders think and hire, writing effective resumes even when you lack any non-profit experience, and more.

"Golden resource replete with with practical advice... should be snapped up." -- Today's Librarian, Sept. 2000"Superb... highly recommended, essential reading for anyone seeking a job in the nonprofit field." -- Midwest Book , July 2000"Well-written, useful book." -- Career Opportunities News, Sept. 2000About the AuthorHaving served in the nonprofit sector since 1969, author Richard King knows the nonprofit hiring process from both sides of the hiring desk. He is currently President of Kittleman and Associates, LLC., one of the top executive search and management consulting firms that exclusively serve the nonprofit community nationwide. He joined Kittleman in 1985. Mr. King has been the chief executive officer for three nonprofits: Wholistic Health Centers, Inc.; the Illinois Youth Service Bureau Association; and Youth in Crisis, Inc. He has served on boards of directors for several nonprofit organizations and consulted with dozens of nonprofits across the country on issues of governance, board development, longrange planning, fund raising, program development, and personnel appraisal. A resident of Oak Park, Illinois, Mr. King was born in 1944 and grew up in Eureka, a small Central Illinois town. He and his wife Cheryl have two grown children, Megan and Cory.